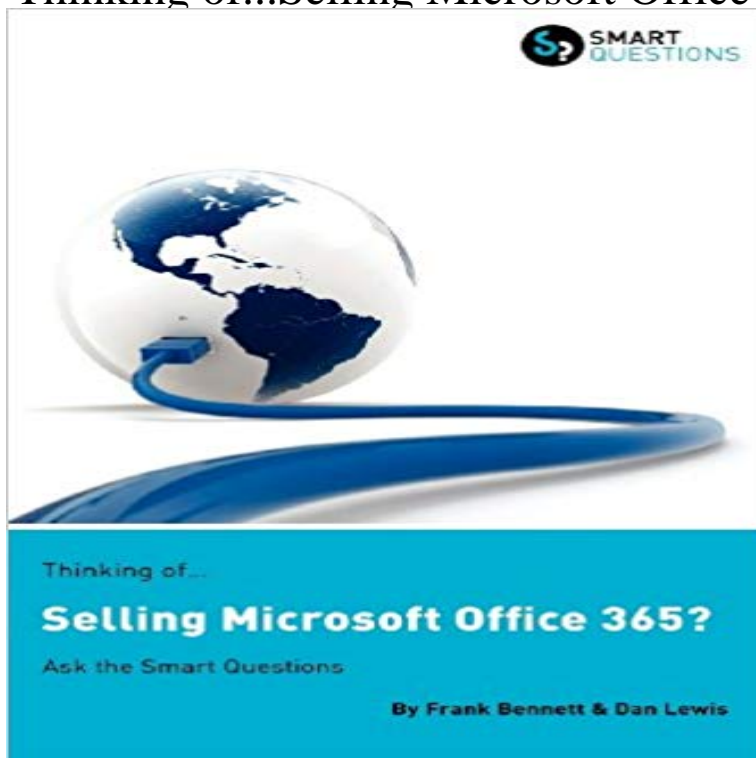


Thinking of...Selling Microsoft Office 365? Ask the Smart Questions



Microsoft is making big investments in promoting the Cloud to its global customer audience. We understand that our partners will continue to consider all of Microsofts assets when advising customers how to deploy IT while recognizing that customers are asking for those solutions to consider inclusion of Microsoft Office 365. As this book points out, the conversation about Office 365 is yours to initiate or ignore. The hazard is if you ignore it then you leave the door open for someone else to start that conversation. Come and join us in the conversation. Martin Walker, EMEA Director Microsoft Online Services

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